

# I a k Y`h\ ]`ZY`j Yf\_`U[ h'6UXYb! K ØfhYa VYf[ .`?`]a Un]Y`Y`]b` ; YZU\ f°

8 ]Y`8Yi hgWXY`I a k Y`h\ ]`ZY`j Yf\_`U[ h'6UXYb!K ØfhYa VYf[  
k Y[ Yb`j YfZY`hYf`?`]a Un]Y`Y` ]Y]b`GcZcfhdFc[ fUa a `k ]fX  
[ YZcfXYfh"



6UXYb!6UXYbž`8Yi hgW`UbX`!`b`6UXYb!K ØfhYa VYf[ `g]Y`h`Yg  
XØghYf`Ui g`ZØf`X]Y`Y`f[ Y]n][ Yb`?`]a Un]Y`Y`XYg`@UbXYg`"8 ]Y  
8Yi hgWXY`I a k Y`h\ ]`ZY`fB I <E`U`h`bi b`Y]bY`?`U[ Y`[ Y[ Yb`X]Y`[ fØb!  
gWk UfnY`@UbXYgfY[ ]Yfi b[ `Y]b[ Yfy]W`h`bUW`XYa `ZYgh[ YghY`h  
k i fXYž`XUgg`X]Y`?`]a Un]Y`Y`V]g`&\$` \$`j`cfUi`gg]W`h`W`b]W`h  
YffY]W`h`k YfXYb`\_ØbbYb`"8 ]Yg`k i fXY`Ua `8 ]YbghU[ `VY]a  
J Yfk U`hi b[ g[ Yf]W`hg`cZ`fU ; <E`b`A`Ubb`Y]a `VY`\_Ubb`h`[ Y[ YVYbž  
k ]Y`**VYW`"XY`VYf]W`h`h`"8 Yf`8 I <!7`YZ`>Øf[ Yb`F YgW`\_f]h]g]Yfh`X]Y  
FY[ ]Yfi b[ `i bhYf`A ]b]ghYfd`f`g]XYbh`?`fYhgW`a`Ubb`gW`UfZ`i`bX  
gdf]W`h`gc[ Uf`j`cb`Y]bYf`j`cf`g`h`n`]W`Yb`F`YW`hgj`Yf`Y`hni`b[ "**

⇒ Y]bYf`NY]hž`]b`XYf`?`]a UgW`i`hn`a`Y`f`n`A`h`XYbb`Y`ž`ZcfXYfh`X]Y  
8 I <`Y]b`gcZcfh][ Yg`A`U`b`U`a`YbdU`\_Yhž`XUg`bcW`j`cf`XYf`b`AW`ghYb

@UbXhU[ gk U\`fYU`g]Yfh'k YfXYb`gc`"6]g'&\$' \$`gc`"X]Y  
F YXi n]Yfi b[ `XYf`7C&!9a ]gg]cbYb`i a `)' `DfcnYbh`ja `J Yf[ `Y]W`ni  
%- - \$`YfZc`[ Ybž`XUg`j ca `?'`a UgW`i hn[ YgYhn`[ YZcfXYfhY `N]Y`]gh  
`YXcW`Y]bY`A ]bXYfi b[ `i a `\*) `DfcnYbh`"8Yf`U\_hi Y`Y`HfYbX`nY][ hž  
XUgg`X]YgY`Ua V]h]cb]YfhYb`N]Y`Y`]b`k Y]hY` : YfbY`fØW\_Ybž`i bX  
K ]ggYbgW`UZhYf`\UVYb`VYfY]hg`ja `j Yf[ Ub[ YbYb`ž\`f`[ Yk Ufbhž  
XUgg`X]Y`?'`ja Un]Y`Y`j YfZY`\`h'k YfXYb"

## ? cb\_fYh`[ YZcfXYfhY`A U» bU`a Yb

8]Y`8Yi hgW`Y`l a k Y`h\]`ZY`\Uh`VYfY]hg`\_cb\_fYhY` : cfXYfi b[ Yb  
Zcfa `i `]Yfhž`X]Y`ni f`9]b`U`hi b[ `XYf`?'`ja Un]Y`Y`VY]hfU[ Yb`gc`"Yb.

- 9]b`UbXYgk Y]hYg`HYa dc`ja ]h`Ui Z5i hcVU`bYb
- HYa dc`, \$`Ui » Yfcfhg
- 9bYf[ Yh]gW`Y`GUb]Yfi b[ `j cb`GW`i `Yb`i bX`?]hUg

8]Y`FY [ ]Yfi b[ `Uh`V]g\Yf`U`YfX]b[ g`\_Y]b`Yb hgdFYW`YbXYg  
Dfc[ fUa a `j cf[ Y`Y[ hž`k Ug`X]Y`J cfk ØfZY`XYf`8l <`i bhYfa Ui Yfh`  
J]Y`Y`6Øf[ Yf`]b`6UXYb`!K ØfhY`a VYf[ `ZfU[ Yb`g]W`. `K ]Y`gc`"XUg  
@UbX`V]g`&\$(\$`\_)a UbYi hfU`k YfXYbž`k Ybb`X]Y` ; fi bX`U[ Yb`ZØf  
XYb`bchk YbX][ Yb`K UbXY`ZY`\Yb3`8]Y`Gcf[ Y`i a `X]Y`l a k Y`h  
k ÅW`ghi bX`X]Y`NY]h`XfÅb[ h"

## ? `]a Un]Y`Y`]a `bUh]cbU`Yb`i bX`Yi fcdÅ]gW`Yb ? cbhYl h

⇒a `Ni gUa a Yb`Ub[ `a ]h`XYb`?'`ja Un]Y`Yb`6UXYbg`!K ØfhY`a VYf[ `]gh  
Yg`k ]W`h][ ž`Ui W`X]Y`bUh]cbU`Y`i bX`Yi fcdÅ]gW`Y`8]a Ybg]cb`ni  
VYhfUW`hYb`"8Yi hgW`UbX`\Uh`g]W`a ]hj YfgW`]YXYbYb  
]bhYfbUh]cbU`Yb`5V`\_ca a Ybž`k ]Y`XYa ` , VYfY]b`\_ca a Yb`j cb`DUf]gž  
j YfdZ]W`hYhž`gY]bY`HfY]V`Ui g[ UgYa ]gg]cbYb`g][ b]Z`\_Ubh`ni  
gYb`\_Yb`"@Ui h`XYa `l a k Y`hVi bXYgUa h`gc`"V]g`&\$' \$`Y]bY  
A ]bXYfi b[ `j cb`)) `DfcnYbh`ja `J Yf[ `Y]W`ni `%- - \$`YffY]W`h  
k YfXYbž`i bX`V]g`&\$(`) `k ]fX`Y]bY`BYh`c!HfY]V`Ui g[ UgYi hfU`hÅh  
Ub[ YghfYVh`"8]YgY`J YfdZ]W`hi b[ Yb`ghY`\Yb`]a `9]b`\_Ub[ `a ]h`XYa  
9i fcdÅ]gW`Yb`?'`ja U[ YgYhn`j cb`&\$`%ž`XUg`X]Y`A ]bXYfi b[ `XYf

9a ]gg]cbYb`V]g`ni f`>U`f`i bXYfha ]hY`h`Ya Uh]g]Yfh"

8]Y`<YfUi gZcfXYfi b[ Yb`g]bX`U`gc`b]W`h`bi f`c`\_U`ž`gcbXYfb`Ui W`  
[ `cVU`"9bhgdFYW`YbX`XYa`Yi fcdÀ]gW`Yb` : ]h!Zcf!) ) !DU\_Yh`k ]fX  
Y]bY`XfUgh]gW`Y`FYXi n]Yfi b[ `XYf`9a ]gg]cbYb`j cb`U`Yb  
A ]h[ `]YXgghUUhYb`[ YZcfXYfh`6UXYb!K ØfhYa VYf[ `gd]Y`h`\]Yf]b  
Y]bY`GW`ØggY`fc`Yž`XcW`XYf`U`\_hi Y`Y`?i fg`k ]fZi: fU[ Yb`Ui Z`9g  
V`Y]Vh`UVni k UfhYbž`k ]Y`X]Y`?`U[ Y`XYf`8I <`XYb`8fi W`\_Ui Z`X]Y  
@UbXYgfY[ ]Yfi b[ `Yf`\Ø`Yb`k ]fXž`YbX`]W`[ YY][ bYhY`A U» bU`a Yb  
ni `Yf[ fY]ZYb"

8YhU]`g	
C fh	6UXYb!6UXYbž`8Yi hgW`UbX
E i Y`Yb	<ul style="list-style-type: none"><li>• fgk "VYW`"XY</li><li>• k k k "Ui [ gVi f[ Yf!U`[ Ya Y]bY"XY</li><li>• k k k "i a k Y`hVi bXYgUa h"XY</li></ul>

6Ygi W`Yb`G]Y`i bg`Ui Z.`bU[ !Vk "XY